

2017

ANNUAL REPORT



شركة قطر وعمان للاستثمار
QATAR OMAN
INVESTMENT COMPANY

2017

ANNUAL REPORT

||| QOIC aims at investing its funds based on a sound business ground in both the State of Qatar and the Sultanate of Oman



شركة قطر وعمان للاستثمار
QATAR OMAN
INVESTMENT COMPANY

Tel: 44914888 / 9 . Fax: 44914887 . P.O.Box: 37048

Website: www.qatar-oman.com

In The Name Of Allah
The Most Gracious, The Most Merciful



His Highness
Sheikh Hamad Bin Khalifa Al-Thani
The Father Emir



His Highness
Sheikh Tamim Bin Hamad Al-Thani
Emir of the State of Qatar



حضرة صاحب الجلالة
السلطان قابوس بن سعيد المعظم
سلطان سلطنة عمان

Vision & Mission

Qatar Oman Investment Company aims at investing its funds in all types of investment opportunities available in the State of Qatar and the Sultanate of Oman based on a sound business ground in order to maximize the shareholders' returns and to contribute to the economic, commercial and social development in both countries.

The Company's core function is to create investment opportunities in the State of Qatar and the Sultanate of Oman as well as to hold a distinctive position in the market so as to make attractive investment prospects available in association with its partners, governments and investors in both countries.

It is expected that QOIC will provide its investors and strategic partners with distinctive investment opportunities. In the same framework, the Company will play a distinguished role. It will also provide a well-qualified management that can produce such opportunities in both countries. To procure its objectives, it will do the following:

- * To benefit from the founders' experience in developing and framing investment opportunities , knowledge of the market and contacts, in addition to their sharing of strategic partners. This, in turn, will develop the Company's abilities. Such partners will take the initiative to develop, run and improve different projects and investment programs. Thus, the Company will produce a varied and integrated investment portfolio to investors.
- * The Company will build a very strong distinguished relationship among its shareholders and with the strategic partners in the Arab Gulf Area. It will also work with such partners in order to put words into action via common investment projects.
- * The Company will commit itself to create a well-qualified organizational structure and efficient professional staff so as to produce the best standards of service and occupational consultancy.
- * To put a suitable strategic plan of disengagement prior to enter any projects. This plan will include different methods of disengagement between stocks or the assets of holding company.

Vision & Mission

CONTENTS

Chairman Message	6	7
Chief Executive Officer Message	8	9
Board of Directors	10	
Board Committees	11	
Organizational Structure	12	
Company Investments	13	
Financial Highlights	14	15
Financial Statements	16	37

Chairman Message



Sheikh Abdulrahman Bin Mohd. Jabor Al-Thani
Chairman

In view of the close ties between the State of Qatar and Sultanate of Oman for many decades and in line with strengthening and enhancing the cooperation between the two countries and under the aspirations and directives of H. H. Sheikh Hamad Bin Khalifa Al-Thani – The Father Emir and H. M. Sultan Qaboos Bin Said – Sultan of Sultanate of Oman which continued under the leadership of H. H. Sheikh Tamim Bin Hamad Al-Thani – Emir of the State of Qatar. Qatar Oman Investment Company has been successfully established in June 2006 in the State of Qatar with a capital of QR 300 million distributed among 30 million shares with a nominal value of QR 10 per share. The founder members namely "Qatar Holding and Government of the Sultanate of Oman" underwrote in 12 million shares and the balance shares were offered for underwriting in each of State of Qatar and Sultanate of Oman. It is a Qatari Shareholding Company and its shares are listed and traded in Qatar Exchange.

In 2010, the company raised its capital by QR 1.5 million shares through the distribution of bonus shares to the shareholders by a share for every (20) twenty shares owned. Therefore, the capital of the company is currently equivalent to QR 315 million distributed among 31.5 million shares.

The aim of Qatar and Oman Investment Company is to invest its funds in different types of investment options available in the State of Qatar and Sultanate of Oman according to the proper commercial and economic basis to achieve profits for the shareholders and to contribute in the economic, commercial and social growth of both the State of Qatar and Sultanate of Oman.

I would like also to point out that the Board of Directors have already adopted the investment strategy of the company that focused essentially on different areas of investment such as investment in real estate, investment in IPO's and/or acquiring strategic shares in selective under performing companies for re-structuring or buying them entirely.

Chairman Message (Continued)

The company's strategy also focused on entering in investments with quick returns such as stocks and rental income from owned properties. The strategy also includes planning to enter in small and medium-sized industries and contributing in their capitals.

The company's management is keen not to engage in any transaction prior to assessing the involved risks thoroughly and rely on economic feasibility studies to ensure achieving the desired goals to protect the company from any financial losses as a result of lack of adequate assessment for those investments.

Qatar and Oman Investment Company is managed by (8) Board members from State of Qatar and Sultanate of Oman, all of whom possess good reputation and highly experienced, the Board took into consideration while forming various committees the standards of corporate governance. However, the corporate governance report was already presented to the shareholders for the year 2011 to 2017, in addition to a highly experienced and competent Chief Executive Officer and specialized skilled staff.

Despite the unjust and unjustified blockade, the economy of the State of Qatar has proved its worth by overcoming this blockade, and keeping in view the current rise of oil prices, we look forward to the future with optimism due to the fact that the company is operating under strong economies, and with the rise of oil prices, it will positively affect all economic sectors around the region, we have a vision of hope for the national economy, which will be reflected on all sectors so that 2018 will be distinguished from 2017. In the other hand, the company was affected by the deterioration of the stock markets and thus the profits fell in 2017 from 12 million to 9 million riyals. and the company is closely monitoring economic changes. In spite of that, the board proposed to the general assembly to distribute 5% dividend QR 0.50 per share.

Finally, on behalf of myself and the Board of Directors, I would like to extend my thanks and gratitude to H. H. **Tamim Bin Hamad Al-Thani** – Emir of the State of Qatar, H. M. **Sultan Qaboos Bin Said** – Sultan of Sultanate of Oman, H. H. **Sheikh Hamad Bin Khalifa Al-Thani** – The Father Emir, and to all shareholders in the State of Qatar and Sultanate of Oman for their trust in us and also to all those who contributed in supporting and realizing the objectives of the company.

Chief Executive Officer Message



Nasser Mohd A. Al Khaldi
Chief Executive Officer

Establishing any investment company like Qatar Oman Investment Company cannot be out of risks due to overlapping economic indicators which create fluctuation in general investment climate especially in the countries of the third world which fall victims to fluctuations of world economy which are not over and will never calm down resulting in loss of riches.

Basic factor of investment is time of access into any investment fields which may result in slow development or bankruptcy of companies.

To evade or reduce such risks to be counted for, channels are needed to be created through which company management can communicate with the board of directors full consistence and understanding with the strategy and mission as drawn by the Board renewable from time to time to be able to realize constructive results so that the company can cover its expenses and generate profits for preserving shareholders rights.

The company's achievements in the previous years is a good indicator of the understanding mentioned, and despite the unjust blockade imposed on the State of Qatar, the negative aspects will not continue as the company was able to achieve profits in 2017, and that's because the company's investments has been built on a solid financial base for a continuous satisfactory profits, because investment risks are prevalent at any time or place in the field of real estate, value added or in bonds.

Chief Executive Officer Message (Continued)

No doubt the elected Board headed by Sheikh Abdulrahman Bin Mohd. Jabor Al-Thani, who have long standing in accumulative expertise of no less than 25 years, gives impetus to a better future for the company.

With its huge expertise this Board is much needed in this time in Qatar under the leadership of H. H. Sheikh Tamim Bin Hamad Al-Thani, Emir of the State of Qatar for a sturdy economy and investment opportunities to be availed of in the upcoming stage.

In collaboration with the Board, the company's management will pursue the implementation of the company's strategy and plan for better achievement for shareholders. There is no doubt that the deterioration of oil prices impacted the global markets in general and particularly in the Gulf which reflected negatively on the results of 2017. But the signs of price improvement give us hope and optimism for future achievements.

Finally I extend my thanks and gratitude to His Highness **Sheikh Tamim Bin Hamad Al-Thani**, Emir of the State of Qatar and to His Majesty **Sultan Qaboos Bin Said**, Sultan of Oman and to His Highness **Sheikh Hamad Bin Khalifa Al-Thani** – The Father Emir who laid down the foundation for all investment fields in Qatar, and His Excellency **Sheikh Abdullah Bin Nasser Al Thani**, Prime Minister and Minister of Interior, and I would also like to thank the Chairman & Members of the Board and to whoever participated in overcoming obstacles for positive results during previous years.

Board of Directors



Sheikh Abdulrahman Bin Mohd. Jabor Al-Thani
Chairman



Saud Nasser Al-Shukaili
Vice Chairman



Abdulhadi Treheeb Al-Shahwani
Board Member



Khamis Mubarak Al-Kiyumi
Board Member



Munir Abdulnabi Makki
Board Member



Abdulrazzaq Mohd Al-Siddiqi
Board Member



Abdulrahman Abdulla Al-Ansari
Board Member



Abdulla Ali Al-Abdulla
Board Member

Board Committees

Internal Auditing Committee

Abdulrazzaq Mohd Al-Siddiqi
Head of the Committee

Abdulla Ali A. Al-Abdulla
Member

Munir Abdulnabi Makki
Member

Nomination and Governance Committee

Khamis Mubarak Al-Kiyumi
Head of the Committee

Abdulhadi Treheeb Al-Shahwani
Member

Abdulrahman Abdulla Al-Ansari
Member

Executive and Investment Committee

Abdulhadi Treheeb Al-Shahwani
Head of the Committee

Khamis Mubarak Al-Kiyumi
Member

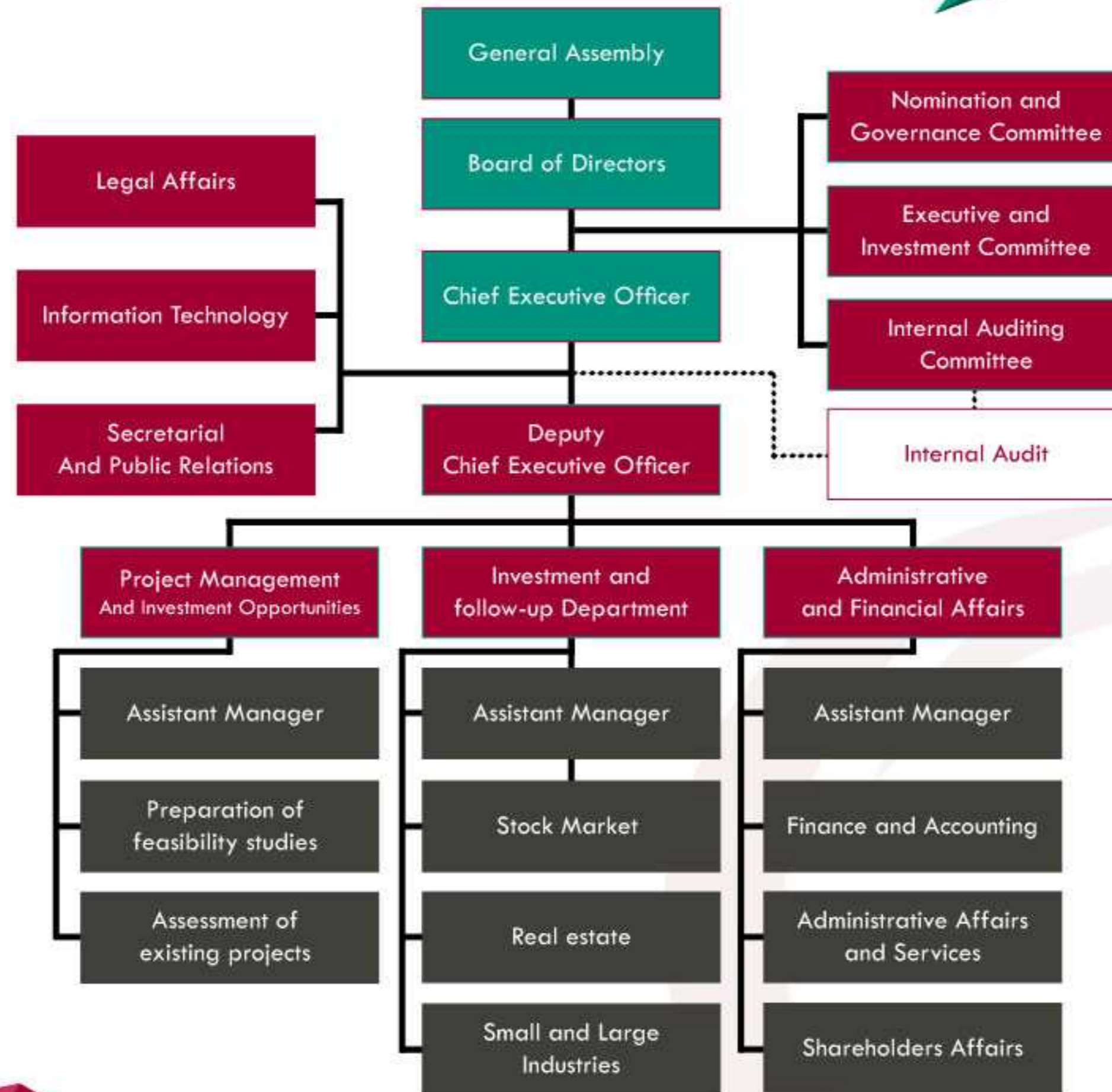
Munir Abdulnabi Makki
Member

Abdulrazzaq M. Al-Siddiqi
Member

Abdulrahman Abdulla Al-Ansari
Member

Nasser Mohd Al-Khalidi
Member

Organizational Structure



Company Investments

Qatar Aluminum Extrusion Company

Qatar Aluminum Extrusion company shared with others selected Qatari companies is a state of art aluminum fabrication plant with the best technology in extrusion Aluminum products in Qatar, The company has total share capital of QR 50 millions and started its commercial production in September 2012 the with annual production of 8,000 tons, and the company in the process of increasing the designed capacity by adding new production lines. QOIC owns 5% of the capital.

Musherib Residential Building

Musherib Residential Building is located in downtown Musherib area in Doha the capital of the state of Qatar near the Msheireb Downtown Doha project (Heart of Doha) which includes 44 fully furnished apartments and its all been fully rented with a good return for the company.

Oman National Mass Housing

Oman National Mass Housing is considered a significant project that will serve a section of the middle-income in the Omani duo to the increased demand for housing and the limited number of housing units available in the market. The main project located in a strategic location near Muscat International Airport and shared with a selected elite Qatari and Omani investors. The first phase of the residential project consists of 69 villas has been completed and the company finished marketing the project, and they began second phase which consists of 69 new villas finishing end of 2018. QOIC owns 5% of the capital.

Tilal Company

The Tilal project is located in Muscat and its one of the most remarkable projects in the Sultanate of Oman. The project includes a Shopping Mall, Commercial office space, Serviced Apartments, Residential Apartments. The project components integrate very well to facilitate families and tourists for leisure and shopping in addition to a high quality business work environment. The project is planned on a land of 77,000 square meters, located in a prime location at in Al Khuwair in Muscat, and Tilal company expanded the size of the Grand Muscat Mall which was completed in 2017. QOIC owns 16.11% of the capital.

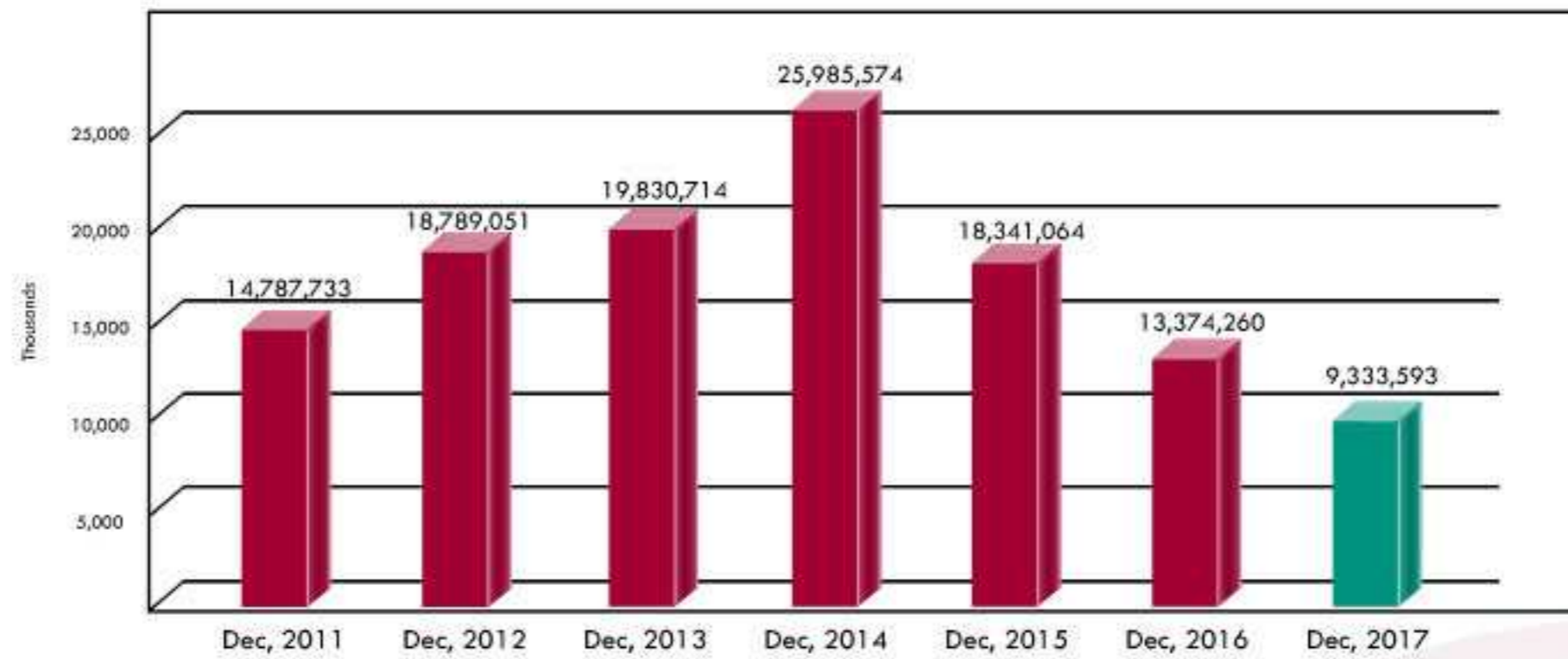
Muzn Oman Commercial

The project is an integrated project consists of a commercial shopping complex and a three-star hotel in the Sultanate of Oman, its one of the new company investments , the shopping complex has opened in the last quarter of 2016 and the hotel is expect to be completed by the end of 2018. QOIC owns 20% of the capital.

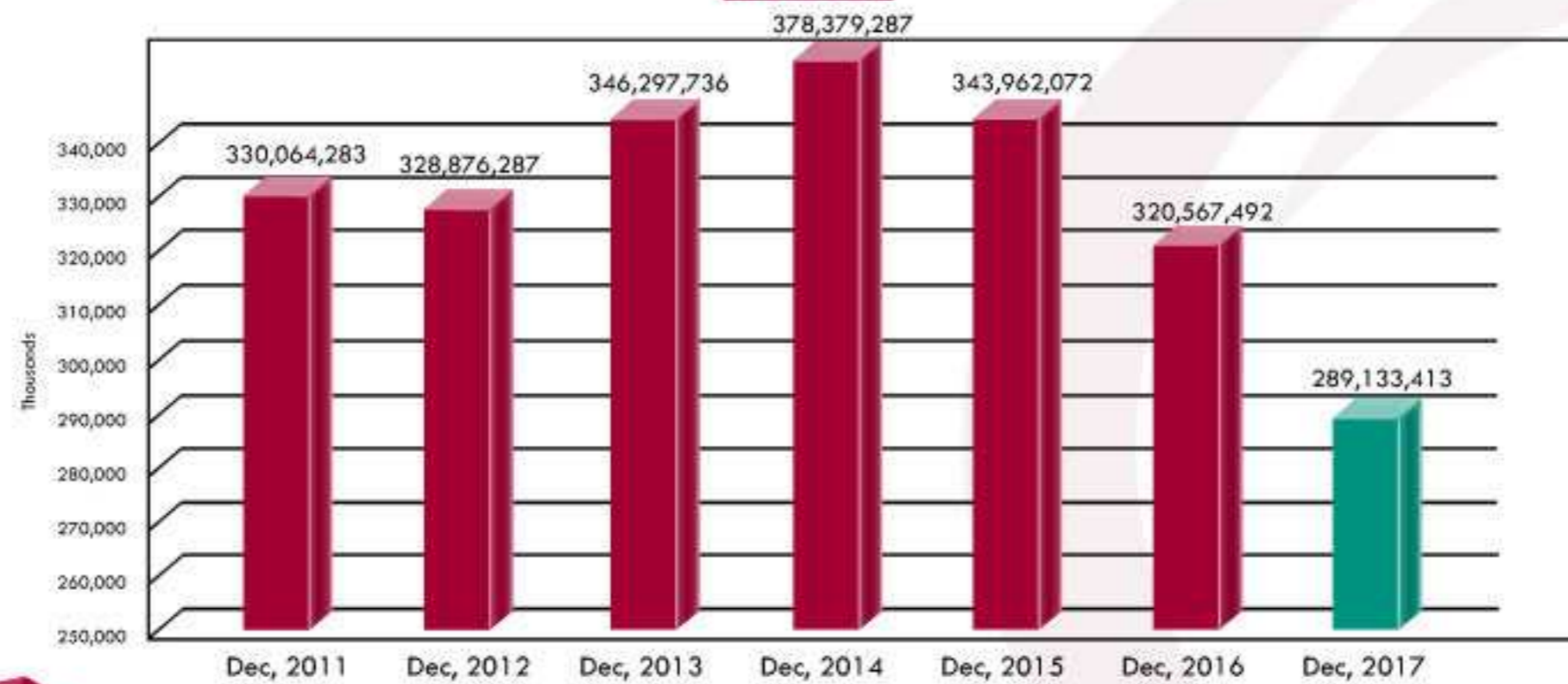


Financial Highlights

Net profit

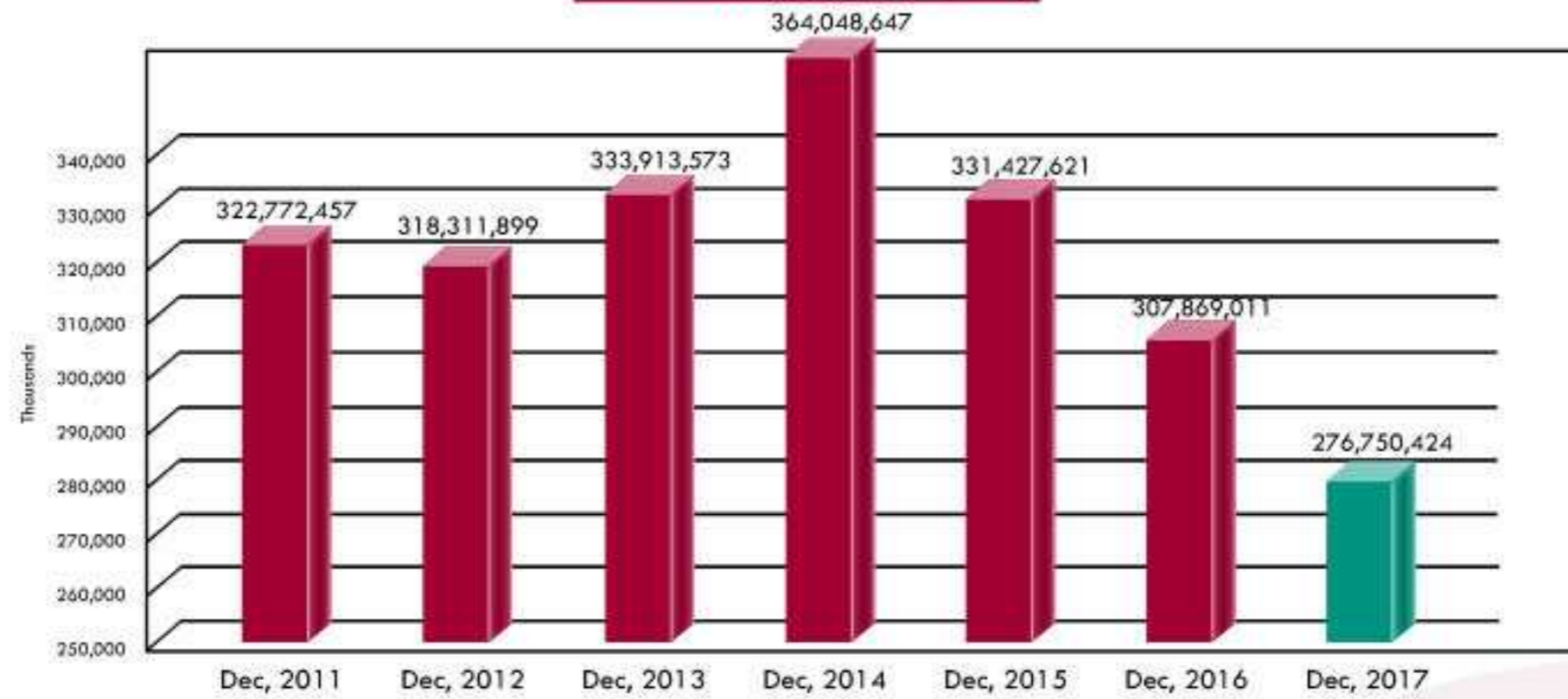


Assets

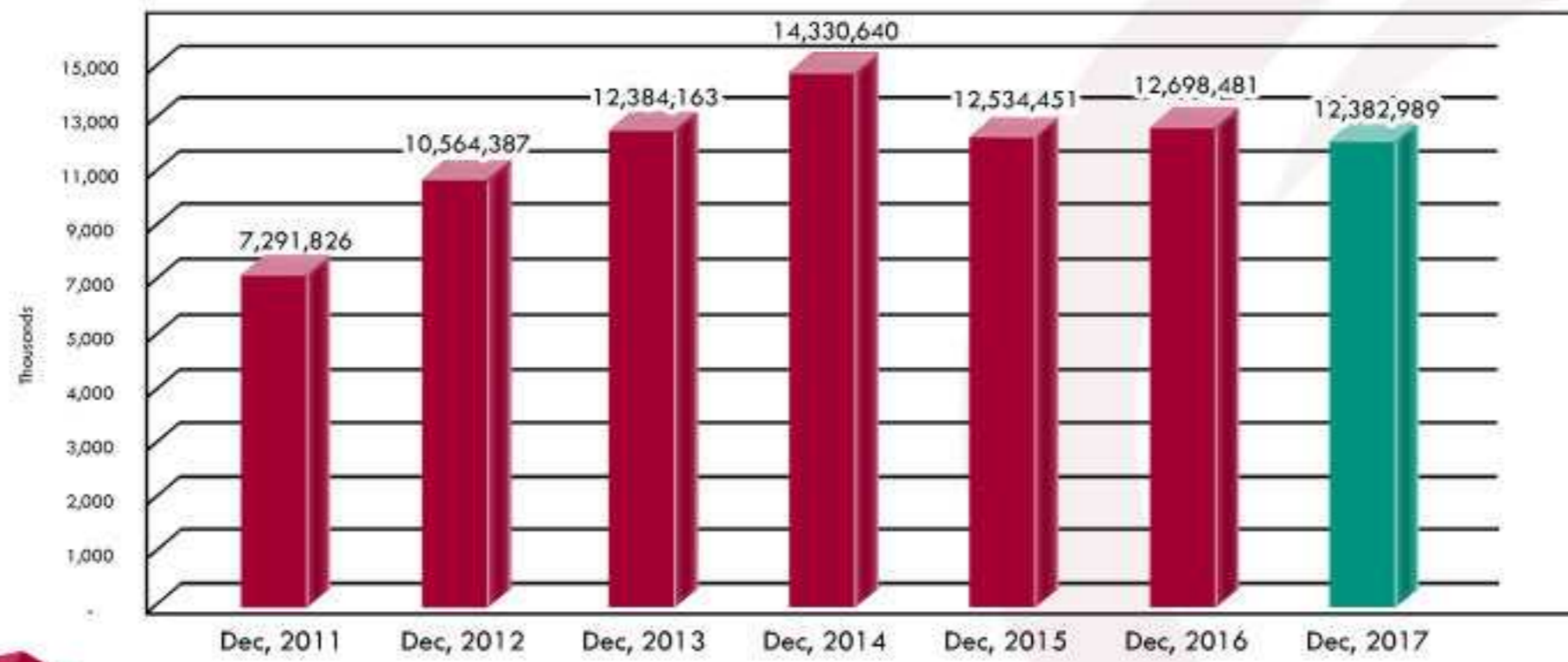


Financial Highlights

Shareholders Equity



Liabilities



INDEPENDENT AUDITOR'S REPORT

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF QATAR OMAN INVESTMENT COMPANY Q.S.C.

Report on the audit of the financial statements

Opinion

We have audited the financial statements of Qatar Oman Investment Company Q.S.C. (the "Company") which comprise the statement of financial position as at 31 December 2017, and the related statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2017 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in the State of Qatar, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

Key Audit Matters	How our audit addressed this key audit matter:
<p>Valuation of investment properties</p> <p>The Company records its investment property at fair value, with changes in fair value being recognized in the statement of profit or loss. The fair values are determined by an external real estate valuation expert appointed by the management. These valuations are based on estimates such as estimated rental revenues, occupancy rates, discount rates and other market indicators.</p> <p>Considering the judgements involved, the revaluation of investment property was considered to be a key audit matter.</p>	<p>Our audit procedures over valuation of investment properties included the following:</p> <ul style="list-style-type: none"> • Evaluated the objectivity, independence and expertise of the external valuation expert appointed by management. • Tested the accuracy and completeness of the underlying data used as inputs for the valuation. • Evaluated the appropriateness of the underlying assumptions and methodology used by the valuers by comparing them to the previous years and market practice by involving our internal specialists. • Assessed the adequacy and completeness of the disclosures on the valuation of investment properties, presented in note 3 of the financial statements.

Other information

Other information consists of the information included in the Company's 2017 Annual Report other than the financial statements and our auditor's report thereon. The management is responsible for the other information. The Company's 2017 Annual Report is expected to be made available to us after the date of this auditor's report. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

INDEPENDENT AUDITOR'S REPORT

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF QATAR OMAN INVESTMENT COMPANY Q.S.C. (CONTINUED) Report on the audit of the financial statements (continued)

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

Furthermore, in our opinion, proper books of account have been kept by the Company, and the financial statements comply with the Qatar Commercial Companies' Law No. 11 of 2015 and the Company's Articles of Association. We have obtained all the information and explanations we required for the purpose of our audit, and are not aware of any violations of the above mentioned law or the Articles of Association having occurred during the year which might have had a material adverse effect on the business of the Company or its financial position or performance.

Ziad Nader

Auditor's Registration No. 258

Date: 4 February 2018

Doha

STATEMENT OF FINANCIAL POSITION

At 31 December 2017

	Notes	2017 QR.	2016 QR.
ASSETS			
Non-current assets			
Property and equipment		49,261	2,908
Investment property	3	49,500,000	49,500,000
Investment in an associate	4	18,904,756	18,904,756
Financial assets at fair value through other comprehensive income	5	185,436,662	213,643,817
		253,890,679	282,051,481
Currents assets			
Financial assets at fair value through profit or loss	5	937,500	5,398,255
Trade and other receivables	6	1,116,607	318,674
Cash and bank balances	7	33,188,627	32,799,082
		35,242,734	38,516,011
TOTAL ASSETS		289,133,413	320,567,492
LIABILITIES AND EQUITY			
Liabilities			
Non-current liability			
Employees' end of service benefits	8	1,223,984	1,085,670
Current liability			
Trade and other payables	9	11,159,005	11,612,811
Total liabilities		12,382,989	12,698,481
Equity			
Share capital	10	315,000,000	315,000,000
Legal reserve	11	20,271,988	19,338,629
Fair value reserve		(81,659,616)	(55,529,990)
Retained earnings		23,138,052	29,060,372
Total equity		276,750,424	307,869,011
TOTAL LIABILITIES AND EQUITY		289,133,413	320,567,492

Nasser Mohammed Al Khaldi
Chief Executive Officer

**Sheikh Abdulrahman Bin Mohamed
Bin Jabr Al Thani**
Chairman

The attached notes 1 to 20 form part of these financial statements

STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2017

	Notes	2017 QR.	2016 QR.
Net income from financial assets	13	13,067,791	14,064,108
Fair value gain on revaluation of investment property	3	-	2,500,000
Rental income from investment property		2,677,250	2,851,867
		15,745,041	19,415,975
General and administrative expenses	14	(6,539,761)	(6,321,254)
Depreciation		(15,397)	(13,065)
		(6,555,158)	(6,334,319)
Other income		143,710	292,604
PROFIT FOR THE YEAR		9,333,593	13,374,260
Basic and diluted earnings per share	15	0.30	0.43

STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2017

	2017 QR.	2016 QR.
PROFIT FOR THE YEAR	9,333,593	13,374,260
Other comprehensive income		
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods:</i>		
Unrealized loss from fair valuation of financial investments carried at fair value through other comprehensive income	(26,129,626)	(17,827,724)
Realized gain from sale of financial investments carried at fair value through other comprehensive income recycled to retained earnings	1,660,786	129,211
Net other comprehensive loss not to be reclassified to profit or loss in subsequent periods	(24,468,840)	(17,698,513)
Total other comprehensive loss for the year	(24,468,840)	(17,698,513)
TOTAL COMPREHENSIVE LOSS FOR THE YEAR	(15,135,247)	(4,324,253)

The attached notes 1 to 20 form part of these financial statements

STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2017

	Share Capital	Legal reserve	Fair value reserve	Retained earnings	Total
	QR.	QR.	QR.	QR.	QR.
Balance at 1 January 2017	315,000,000	19,338,629	(55,529,990)	29,060,372	307,869,011
Profit for the year	--	--	--	9,333,593	9,333,593
Realized gain on investment at FVTOCI recycled to retained earnings	--	--	(1,660,786)	1,660,786	--
Other comprehensive loss	--	--	(24,468,840)	--	(24,468,840)
Total comprehensive loss for the year	--	--	(26,129,626)	10,994,379	(15,135,247)
Transfer to legal reserve	--	933,359	--	(933,359)	--
Dividend paid (note 12)	--	--	--	(15,750,000)	(15,750,000)
Social and sports activities support fund contribution*	--	--	--	(233,340)	(233,340)
Balance at 31 December 2017	315,000,000	20,271,988	(81,659,616)	23,138,052	276,750,424

Balance at 1 January 2016	315,000,000	18,001,203	(37,702,266)	36,128,684	331,427,621
Profit for the year	--	--	--	13,374,260	13,374,260
Realized gain on investment at FVTOCI recycled to retained earnings	--	--	(129,211)	129,211	--
Other comprehensive loss	--	--	(17,698,513)	--	(17,698,513)
Total comprehensive loss for the year	--	--	(17,827,724)	13,503,471	(4,324,253)
Transfer to legal reserve	--	1,337,426	--	(1,337,426)	--
Dividend paid (note 12)	--	--	--	(18,900,000)	(18,900,000)
Social and sports activities support fund contribution*	--	--	--	(334,357)	(334,357)
Balance at 31 December 2016	315,000,000	19,338,629	(55,529,990)	29,060,372	307,869,011

* Pursuant to Law No. 13 of 2008 and further clarification of the Law issued in 2010, the Company made appropriation of QR 233,340 (2016: QR 334,357) from retained earnings for its contribution to Social and Sports activities. This amount represents 2.5% of the net profit for the year ended 31 December 2017 (2016: 2.5%).

The attached notes 1 to 20 form part of these financial statements

STATEMENT OF CASH FLOWS

For the year ended 31 December 2017

	Notes	2017 QR.	2016 QR.
OPERATING ACTIVITIES			
Profit for the year		9,333,593	13,374,260
<i>Adjustments for:</i>			
Depreciation		15,397	13,065
Interest income	13	(530,025)	(714,604)
Fair value gain on revaluation of investment property		-	(2,500,000)
Employees' end of service benefits	8	138,314	131,010
Unrealized loss of financial assets at fair value through profit and loss	13	23,488	390,152
Gain on sale of financial assets carried at fair value through profit or loss	13	(1,795,645)	(2,153,495)
		7,185,122	8,540,388
<i>Movement in working capital:</i>			
Trade and other receivables		(797,933)	100,666
Trade and other payables		(687,146)	(301,337)
Purchase of financial assets at fair value through other comprehensive income		(23,304,187)	(40,153,220)
Proceeds from sale of financial assets at fair value through other comprehensive income		27,042,503	16,564,665
Purchase of financial assets at fair value through profit or loss		(26,738,676)	(30,207,771)
Proceeds from sale of financial assets at fair value through profit or loss		32,971,587	29,610,659
Net cash flows from / (used in) operating activities		15,671,270	(15,845,950)
INVESTING ACTIVITIES			
Purchase of property and equipment		(61,750)	-
Interest received		530,025	714,604
Net cash flows from investing activities		468,275	714,604
FINANCING ACTIVITY			
Dividend paid	12	(15,750,000)	(18,900,000)
Cash flows used in a financing activity		(15,750,000)	(18,900,000)
<i>Net increase / (decrease) in cash and cash equivalents</i>		389,545	(34,031,346)
Cash and cash equivalents at 1 January		32,799,082	66,830,428
Cash and cash equivalents at 31 December	7	33,188,627	32,799,082

The attached notes 1 to 20 form part of these financial statements

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

1. INCORPORATION AND ACTIVITIES

Qatar Oman Investment Company ("the Company") is a Qatari Public Shareholding Company registered and incorporated in Qatar. The Company is registered under the Commercial Registration under No. 33411 and engaged in investment activities in the State of Qatar and Sultanate of Oman. Its registered address is P.O. Box 37048, Doha, State of Qatar.

The principal activities of the Company are as follow:

- Provide the necessary support to its affiliates.
- Ownership of the movables and real estate needed for necessary for its activity in accordance with the applicable laws.
- Management of commercial projects.
- Participate in the management of subsidiaries and provide support is necessary.
- Investment in shares, bonds and funds.
- Ownership and trade of patents, business and franchises.
- Providing industrial services.
- Real estate investment including the construction, sale, purchase and operation of real estate.
- General Marketing Services.

The financial statements were approved by the Board of Directors and authorized for issue on 4 February 2018.

2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") and applicable provisions of Qatar Commercial Company Law.

2.2 Basis of preparation

The financial statements have been prepared on the historical cost basis except for investment property and quoted investments, which have been measured at fair value.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique (note 18).

These financial statements are presented in Qatari Riyals (QR), which is the Company's functional and reporting currency. The principal accounting policies are set out below.

2.3 Changes in accounting policies and disclosures

New and amended standards and interpretations

- Amendments to IAS 7 disclosure initiative (Statement of cash flow).
- Amendments to IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealized Losses.
- Annual Improvements Cycle - 2014-2016.
- Amendments to IFRS 12 Disclosure of Interests in Other Entities: Clarification of the scope of disclosure requirements in IFRS 12.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.3 Changes in accounting policies and disclosures (continued)

Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below.

- IFRS 9 Financial Instruments (effective for annual periods beginning on or after 1 January 2018). The Company has adopted IFRS 9 Financial Instruments in 2009 in advance of its effective date.
- IFRS 15 Revenue from Contracts with Customers (effective for annual periods beginning on or after 1 January 2018).
- Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (deferred).
- IFRS 2 Classification and Measurement of Share-based Payment Transactions — Amendments to IFRS 2 (effective for annual periods beginning on or after 1 January 2018).
- IFRS 16 leases (effective for annual periods beginning on or after 1 January 2019).
- IFRS 17 Insurance Contracts (effective for annual periods beginning on or after 1 January 2021).
- Transfers of Investment Property — Amendments to IAS 40 (effective for annual periods beginning on or after 1 January 2018).
- Annual Improvements 2014-2016 Cycle (issued in 31 December 2016)
 - IFRS 1 First-time Adoption of International Financial Reporting Standards - Deletion of short-term exemptions for first-time adopters.
 - IAS 28 Investments in Associates and Joint Ventures - Clarification that measuring investees at fair value through profit or loss is an investment-by-investment choice.
 - Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts - Amendments to IFRS 4.
 - IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration.
 - IFRIC Interpretation 23 Uncertainty over Income Tax Treatment.

Early adoption of a new standard

The Company has adopted IFRS 9 Financial Instruments (IFRS 9) in 2009 in advance of its effective date. The Company has chosen 31 December 2009 as its date of initial application (i.e. the date on which the Company has assessed its existing financial assets) as this is the first reporting period end since the Standard was issued on 12 November 2009.

IFRS 9 specifies how an entity should classify and measure its financial assets. It requires all financial assets to be classified in their entirety on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Financial assets are measured either at amortised cost or fair value.

Investments in equity instruments are classified and measured as at FVTPL except if the equity investment is not held for trading and is designated by the Company as at fair value through other comprehensive income (FVTOCI). If the equity investment is designated as at FVTOCI, all gains and losses, except for dividend income recognised in accordance with IAS 18 Revenue, are recognised in other comprehensive income and are not subsequently reclassified to profit or loss.

Management have reviewed and assessed all of the Company's existing financial assets as at the date of initial application of IFRS 9. As a result:

- The Company's equity instruments not held for trading have been designated as at FVTOCI;
- The Company's remaining investments in equity investments and debt instruments are measured at FVTPL.

The impact of adopting IFRS 9 has been a reclassification of available for sale investments to investment at fair value through other comprehensive income.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.3 Changes in accounting policies and disclosures (continued)

IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014, and amended in April 2016, and establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after 1 January 2018. Early adoption is permitted. The Company plans to adopt the new standard on the required effective date using the modified retrospective method. During 2017, the Company performed a detailed assessment implication from adoption of IFRS 15, which will continued with a more detailed analysis completed in 2018.

The Company expects that there will not be a significant impact on the statement of profit or loss or the statement of financial position due to the effect of implementation of IFRS 15.

2.4 **Summary of significant accounting policies**

Financial assets

Financial assets carried at fair value through profit and loss

All financial assets are recognised and derecognised on trade date when the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned. Financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss (FVTPL), which are initially measured at fair value. Investments in equity instruments are classified as at fair value through profit or loss, unless the Company designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) at initial recognition as described below.

Financial assets at fair value through profit or loss are measured at fair value, with any gains or losses arising on re-measurement recognised in profit or loss. The net gain or loss recognised in profit or loss is included in investment income (note 13) in the profit or loss statement. Fair value of financial assets at fair value through profit or loss in an organized financial market is determined by reference to best quoted market bid prices at the close of business at the reporting date.

Financial assets at fair value through other comprehensive income

At initial recognition, the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at fair value through other comprehensive income ("FVTOCI"). Designation at FVTOCI is not permitted if the equity investment is held for trading. Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the fair value reserve. Where the asset is disposed of, the cumulative gain or loss previously accumulated in the fair value reserve is not reclassified to profit or loss, but is reclassified to retained earnings. Dividends on these investments in equity instruments are recognized in profit or loss when the Company's right to receive the dividends is established in accordance with IAS 18 Revenue, unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends earned are recognized in profit or loss and are included in the 'investment income'.

Accounts payable and accruals

Liabilities are recognized for amounts to be paid in the future for goods, assets or services received, whether billed by the supplier or not.

Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents consist of short-term deposits with an original maturity of three months or less and bank balances, net of outstanding bank overdrafts, if any.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Accounts receivable

Accounts receivable are stated at original invoice amount less a provision for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off when there is no possibility of recovery.

Investment property

Investment property, which is property held to earn rentals and/or for capital appreciation, is measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. Gains and losses arising from changes in the fair value of investment property are included in the statement of profit or loss in the period in which they arise. When the use of a property changes such that it is reclassified as property, plant and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

An associate is an entity over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

Investment in associate

The Company's investments in its associates are accounted for using the equity method. Under the equity method, investment in associates are carried in the statement of financial position at cost plus post-acquisition changes in the Company's share of net assets of the associate. Losses in excess of the cost of the investment in associates are recognized when the Company has incurred obligations on its behalf. Goodwill relating to associates are included in the carrying amounts of the investment and are not amortized.

The statement of profit or loss reflects the Company's share of the results of operations of the associates. Where there has been a change recognized directly in the equity of the associates, the Company recognizes its share of any changes and discloses this, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Company and the associate is eliminated to the extent of the interest in the associate.

The aggregate of the Company's share of profit or loss of an associate is shown on the face of the income statement outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate.

After application of the equity method, the Company determines whether it is necessary to recognize an impairment loss on its investment in its associate. At each reporting date, the Company determines whether there is an objective evidence that the investment in the associate is impaired.

If there is such evidence, the Company calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, then recognizes the loss in the statement of profit or loss.

Upon loss of significant influence over the associate, the Company measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

Current versus non-current classification

The Company presents assets and liabilities in statement of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realized or intended to sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period

Or

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.4 Summary of significant accounting policies (continued)

Current versus non-current classification (continued)

➤ Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

➤ It is expected to be settled in normal operating cycle

➤ It is held primarily for the purpose of trading

➤ It is due to be settled within twelve months after the reporting period

Or

➤ There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Employees' end of service benefits

The Company provides end of service benefits to its employees. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

Revenue Recognition

Dividend income

Dividend income from investments is recognized when the shareholder's right to receive payment has been established.

Interest income

Interest income is accrued on a time basis with reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

Rental income

Rental income from investment property is recognized in the statement of profit or loss on a straight-line basis over the term of the lease.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the reporting date. All differences are taken to the income statement.

Impairment of financial assets

The Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

3. INVESTMENT PROPERTY

At fair value

At 31 December

2017	2016
QR.	QR.
49,500,000	49,500,000

The Company's investment property consists of a residential property in Musheirib, Doha.

Rental income for investment properties included in the statement of profit or loss for the year ended 31 December 2017 is QR 2,677,250 (2016: QR 2,851,867).

Investment property is stated at fair value, which has been determined based on valuation performed by accredited independent valuer as at 31 December 2017 and 2016. The valuer is an accredited independent valuer with recognized and relevant professional qualifications and with recent experience in the location and category of this investment property being valued. In arriving at estimated market values the valuer has used his market knowledge and professional judgment and not only relied on historical transactions comparable.

The significant assumptions used in the valuations are set out below:

Estimated market price for the land (per sqm) (QR)

Construction costs (per sqm) (QR)

Average monthly rent (per sqm) (QR)

Yield rate

Vacancy rate

2017	2016
QR.	QR.
28,654	27,986
3,850	3,850
301	301
6%	6%
5%	5%

Sensitivity analysis

The table below presents the sensitivity of the valuation to changes in the most significant assumptions underlying the valuation of the investment property.

	Changes in valuation assumptions	2017	2016
		QR.	QR.
Estimated market price for the land	5% ±	1,151,881	1,125,053
Average rent	5% ±	145,200	145,200
Yield rate	5% ±	145,200	145,200
Vacancy rate	5% ±	145,200	145,200

Investment property is categorized in level 2 in the fair value hierarchy. The movement in the fair value of the investment properties is shown in the table below

	2017	2016
	QR.	QR.
As at 1 January	49,500,000	47,000,000
Revaluation gain recognised in statement of income	-	2,500,000
As at 31 December	49,500,000	49,500,000

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

4. INVESTMENT IN AN ASSOCIATE

	Country of incorporation	Ownership interest		2017	2016
		2017	2016	QR.	QR.
Muzn Oman Commercial project	Oman	20%	20%	18,904,756	18,904,756

Investment in an associate represents investment in Muzn Oman Commercial S.A.O.C. a company incorporated in the Sultanate of Oman. The associate Company main assets are a mall along with a hotel and that is currently under construction. The expected completion date of the project is August 2018.

5. FINANCIAL INVESTMENTS

	2017	2016
	QR.	QR.
Financial assets at fair value through profit or loss	937,500	5,398,255
Financial assets at fair value through OCI	185,436,662	213,643,817

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets that are listed equity shares and the fair value are determined by reference to published price quotations in an active stock market.

Financial assets at fair value through OCI

Financial assets at fair value through OCI include an amount of QR 77,473,113 (2016: QR 77,473,113) that are invested in equity shares of non-listed companies and the Company considers these investments to be strategic in nature. The Company holds non-controlling interests (between 2% and 16%) in these entities.

The movement in financial assets at fair value through other comprehensive income during the year is as follows:

	2017	2016
	QR.	QR.
At 1 January	213,643,817	207,753,775
Additions	23,304,187	40,153,220
Disposals	(25,381,716)	(16,435,454)
Unrealized gains	(26,129,626)	(17,827,724)
At 31 December 2017	185,436,662	213,643,817

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

6. TRADE AND OTHER RECEIVABLES

	<u>2017</u>	<u>2016</u>
	QR.	QR.
Dlala brokerage	405,609	46,409
Accrued dividend income	400,000	-
Staff furniture allowance	48,240	19,280
Accrued interest income	59,665	111,003
Staff loans	137,143	90,682
Others	65,950	51,300
	<u>1,116,607</u>	<u>318,674</u>

7. CASH AND BANK BALANCES

	<u>2017</u>	<u>2016</u>
	QR.	QR.
Cash on hand	2,000	2,000
Current accounts	9,692,514	9,767,256
Call deposits	12,294,113	1,169,826
Term deposit*	11,200,000	21,860,000
	<u>33,188,627</u>	<u>32,799,082</u>

*The term deposit has original maturity of 90 days or less and carry an interest rate of 3% (2016: 3%).

8. EMPLOYEES' END OF SERVICE BENEFITS

	<u>2017</u>	<u>2016</u>
	QR.	QR.
At 1 January	1,085,670	954,660
Provided during the year (note 14)	138,314	131,010
At 31 December	<u>1,223,984</u>	<u>1,085,670</u>

9. TRADE AND OTHER PAYABLES

	<u>2017</u>	<u>2016</u>
	QR.	QR.
Dividends payable	9,491,663	9,343,329
Accruals and other payables	1,430,426	1,929,642
Trade payables	3,576	5,483
Payable to social and sport contribution fund	233,340	334,357
	<u>11,159,005</u>	<u>11,612,811</u>

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

	2017	2016
	QR.	QR.
10. SHARE CAPITAL		
<i>Authorised, issued and fully paid share capital:</i>		
31,500,000 shares (2016: 31,500,000) with a value of QR 10 per share	315,000,000	315,000,000
11. LEGAL RESERVE		
As required by the Qatari commercial Company's law no. 11 of 2015 and the Company's articles of association, 10% of the profit is to be transferred to the statutory reserve until the reserve reaches a minimum of 50% of the issued share capital. The Company has transferred an amount of QR 933,359 to the legal reserve for the year ended 31 December 2017 (2016: QR 1,337,426). This reserve is not available for distribution except in circumstance stipulated in the above mention law.		
12. PROPOSED DIVIDENDS		
The Board of Directors resolved in its meeting held on 4 February 2018 to propose a cash dividend of 5% (2016: 5%) of the paid up capital, amounting to QR 15,750,000. This proposal is subject to approval at the Company's General Assembly Meeting on 19 March 2018. During last year the approval of Annual General Assembly Meeting on 8 March 2017 for QR 15,750,000.		
13. NET INCOME FROM FINANCIAL ASSETS	2017	2016
	QR.	QR.
Net gain on sale of financial assets at fair value through profit or loss	1,795,645	2,153,495
Unrealized loss on financial assets at fair value through profit or loss	(23,488)	(390,152)
Dividend income	9,828,854	11,586,161
Gain from sale of rights issue	936,755	-
Interest income	530,025	714,604
	13,067,791	14,064,108
14. GENERAL AND ADMINISTRATIVE EXPENSES	2017	2016
	QR.	QR.
Staff costs	3,337,084	3,233,845
Rent	648,085	676,260
Board of directors allowance	1,022,500	1,156,000
Maintenance	475,584	273,875
Qatar exchange fees	269,510	242,000
Professional fees	194,860	166,000
Advertisement expenses	152,615	165,976
End of service benefits (note 8)	138,314	131,010
Travel and transportation	145,964	79,277
Governmental fees	41,100	55,669
Hospitality expenses	35,965	39,253
Miscellaneous expenses	78,180	102,089
	6,539,761	6,321,254

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

15. EARNINGS PER SHARE

Basic and diluted earnings per share is calculated by dividing the profit for the year by the weighted average number of ordinary shares outstanding during the year as follows:

	2017	2016
Net profit for the year-QR	9,333,593	13,374,260
Weighted average number of shares	31,500,000	31,500,000
Basic and diluted earnings per share-QR	0.30	0.43

16. RELATED PARTIES DISCLOSURES

Related parties represent the shareholders, directors, and key management personnel of the Company and companies controlled, jointly or significantly influenced by those parties.

The remuneration and benefits of the board of directors and other members of key management during the year were as follows:

	2017 QR.	2016 QR.
Short-term benefits	1,924,000	2,624,000
Long-term benefits	80,000	80,000
	2,004,000	2,704,000

17. SEGMENT ANALYSIS

For management purposes, the Company is organized into business units based on their products and services, and has two reportable operating segments as follows:

- Real estate investing activities comprise investment and trading in real estate and construction or development of real estate for the sale in the ordinary course of business and other related real estate services.
- Equity and other investing activities comprise participation in financial and real estate funds and managing the Company's liquidity requirements.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

17. SEGMENT ANALYSIS (CONTINUED)

	Real estate investing activities QR.	Equities and other investing activities QR.	Unallocated QR.	Total QR.
31 December 2017				
Segment revenue -net	2,677,250	13,067,791	143,710	15,888,751
Segment results				
Segment expense - net	-	-	(6,539,761)	(6,539,761)
Segment profit / (loss)	2,677,250	13,067,791	(5,562,569)	10,182,472
Segment assets	49,500,000	205,278,918	34,354,495	289,133,413
Segment liabilities	-	-	12,382,989	12,382,989

	Real estate investing activities QR.	Equities and other investing activities QR.	Unallocated QR.	Total QR.
31 December 2016				
Segment revenue -net	2,851,867	14,064,108	292,604	17,208,579
Segment results				
Unrealized profit from re-measurement of investment properties to fair value	2,500,000	-	-	2,500,000
Segment expense - net	-	-	(6,334,319)	(6,334,319)
Segment profit / (Loss)	5,351,867	14,064,108	(6,041,715)	13,374,260
Segment assets	49,500,000	237,946,828	33,120,664	320,567,492
Segment liabilities	-	-	12,698,481	12,698,481

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

18. FAIR VALUE DISCLOSURES

Financial instruments comprise of financial assets and financial liabilities.

Financial assets consist of bank balances and cash, trade and other receivables, and financial assets at fair value through other comprehensive income, financial assets at fair value through profit or loss. Financial liabilities consist of amounts trade payables, accruals, and other payables.

As at the reporting date, the fair values of the financial assets and liabilities are not materially different from their carrying values.

Fair value hierarchy

As at 31 December 2017, the Company held financial assets at fair value through other comprehensive income investments and financial assets at fair value through profit or loss measured at fair value. The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: Quoted market price (unadjusted) in an active market for an identical instrument (observable inputs).

Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial assets the Company determines fair values using valuation techniques.

Valuation techniques include, comparison to similar assets for which market observable prices exist, and other valuation models. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial assets at the reporting date, that would have been determined by market participants acting at arm's length.

The table below analyses assets measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorized:

	Level 1	Level 2	Level 3	Total
31 December 2017	QR.	QR.	QR.	QR.
Investment property	-	49,500,000	-	49,500,000
Financial assets at fair value through other comprehensive income: quoted equity shares	107,963,549	77,473,113	-	185,436,662
Financial assets at fair value through profit or loss: quoted equity shares	937,500	-	-	937,500

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

18. FAIR VALUE DISCLOSURES (CONTINUED)

Fair value hierarchy (continued)

31 December 2016

	Level 1 QR.	Level 2 QR.	Level 3 QR.	Total QR.
Investment property	-	49,500,000	-	49,500,000
Financial assets at fair value through other comprehensive income: quoted equity shares	136,170,704	77,473,113	-	213,643,817
Financial assets at fair value through profit or loss: quoted equity shares	5,398,255	-	-	5,398,255

During the reporting year ended 31 December 2017, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

19. FINANCIAL RISK MANAGEMENT

Objectives and policies

The Company's principal financial liabilities comprise of trade payables, accruals, and other payables. The main purpose of these financial liabilities is to manage the working capital requirements of the Company. The Company has various financial assets such as trade and other receivables, financial assets at fair value through other comprehensive income, financial assets at fair value through profit or loss, and cash and bank balances, which arise directly from its operations.

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, market risk, equity price risk, interest rate risk, and currency risk. The management reviews and agrees policies for managing each of these risks which risks are summarised below.

Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company is exposed to credit risk on its bank balances and cash and receivables as shown below:

	2017 QR.	2016 QR.
Bank balances	33,186,627	32,797,085
Dlala brokerage	405,609	46,409
Staff furniture allowance	48,240	19,280
Other receivables	662,758	252,985
	34,303,234	33,115,759

The Company seeks to limit its credit risk with respect to banks by dealing with reputable banks. With respect to credit risk arising from the other financial assets of the Company, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

19. FINANCIAL RISK MANAGEMENT (CONTINUED)

Liquidity risk

The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The table below summarises the maturities of the Company's undiscounted financial liabilities at 31 December, based on contractual payment dates and current market interest rates:

	<u>On demand</u>	<u>Less than 1 year</u>	<u>1-5 years</u>	<u>Total</u>
	QR.	QR.	QR.	QR.
31 December 2017				
Trade and other payables	-	11,159,005	-	11,159,005
Total	-	11,159,005	-	11,159,005
31 December 2016				
Trade and other payables	-	11,612,811	-	11,612,811
Total	-	11,612,811	-	11,612,811

Market risk

Market risk is the risk that changes in market prices, such as interest rates and foreign currency exchange rates will affect the Company's profit or the value of its holdings of financial instruments. The objective of market risk management is to manage and control the market risk exposure within acceptable parameters, while optimising return.

Equity price risk

The following table demonstrates the sensitivity of the effect of cumulative changes in fair values recognised in the equity to reasonably possible changes in equity prices, with all other variables held constant. The effect of decreases in equity prices is expected to be equal and opposite to the effect of the increases shown.

	<i>Change in equity price</i>	<i>Effect on equity QR</i>	<i>Effect on profit or loss</i>
2017			
Qatar Exchange – financial assets at fair value through other comprehensive income	+10%	9,932,585	-
Qatar Exchange – financial assets at fair value through profit or loss	+10%	-	93,750
Oman Exchange – financial assets at fair value through other comprehensive income	+10%	863,770	-
2016			
Qatar Exchange – financial assets at fair value through other comprehensive income	+10%	13,302,136	-
Qatar Exchange – financial assets at fair value through profit or loss	+10%	-	539,826
Oman Exchange – financial assets at fair value through other comprehensive income	+10%	854,760	-

The Company also has unquoted investments carried at cost where the impact of changes in equity prices will only be reflected when the investment is sold or deemed to be impaired, when the income statement will be impacted, or when a third party transaction in the investment gives a reliable indication of fair value which will be reflected in equity.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

19. FINANCIAL RISK MANAGEMENT (CONTINUED)

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The Company's exposure to the risk of changes in market interest rate relates primarily to the Company's financial assets and liabilities with floating interest rates. As the Company does not have any financial assets and liabilities at floating interest rate and therefore the Company is not exposed to material interest rate risk.

Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Company is not exposed to currency risks as it does not have material balances in foreign currencies and hence the foreign currency risk is minimal.

Capital management

The Company manages its capital to ensure that it will be able to continue as a going concern while maintaining the return to shareholders through the optimization of the debt and equity balances.

Capital comprises of share capital, fair value reserve and retained earnings and is measured at QR 256,478,436 (2016: QR 288,530,382).

20. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

Use of estimates

The preparation of financial statements in conformity with International Financial Reporting Standards (IFRS), requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates.

The estimates and underlying assumptions are reviewed regularly. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

20. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES (CONTINUED)

Use of estimates (continued)

Impairment of accounts receivable

An estimate of the collectible amount of receivables is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and an allowance applied according to the length of time past due, based on historical recovery rates. Any difference between the amounts actually collected in future periods and the amounts expected will be recognized in the income statement.

Valuation of Investment property

Investment property is stated at fair value. The Company used external, independent evaluator to determine the fair value of certain investment property. The independent evaluator assesses the fair value using a capital ratio of estimated future cash inflows expected to be generated over the term of the lease (rental income less lease expense and other relevant operating costs).

The fair values of interest in the lease of property leased by the Company from third parties and leased out to tenants under operating lease were valued by the management using discounted cash flow model. The management assessed the present value of estimated future rental income less related operating cost over the lease term. No terminal value is used at the end of the lease term as the properties will be reverted to the lessor.

Going concern

The Company's management has made an assessment of the Company's ability to continue as a going concern and is satisfied that the Company has the resources to continue in business for the foreseeable future. Therefore, the financial statements continue to be prepared on a going concern basis.