# FINANCIAL STATEMENTS

**31 DECEMBER 2017** 



Ernst & Young - (Qatar Branch) P.O. Box 164 Burj Al Gassar, 24<sup>th</sup> floor Majlis Al Taawon Street, Onaiza West Bay Doha, State of Qatar Tel: +974 4457 4111 Fax: +974 4441 4649 doha@qa.ey.com ev.com/mena

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF QATAR OMAN INVESTMENT COMPANY Q.S.C.

### Report on the audit of the financial statements

### Opinion

We have audited the financial statements of Qatar Oman Investment Company Q.S.C. (the "Company") which comprise the statement of financial position as at 31 December 2017, and the related statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2017 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in the State of Qatar, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

### **Key Audit Matters**

### Valuation of investment properties

The Company records its investment property at fair value, with changes in fair value being recognized in the statement of profit or loss. The fair values are determined by an external real estate valuation expert appointed by the management. These valuations are based on estimates such as estimated rental revenues, occupancy rates, discount rates and other market indicators.

Considering the judgements involved, the revaluation of investment property was considered to be a key audit matter.

### How our audit addressed this key audit matter:

# Our audit procedures over valuation of investment properties included the following:

- Evaluated the objectivity, independence and expertise of the external valuation expert appointed by management.
- Tested the accuracy and completeness of the underlying data used as inputs for the valuation.
- Evaluated the appropriateness of the underlying assumptions and methodology used by the valuators by comparing them to the previous years and market practice by involving our internal specialists.
- Assessed the adequacy and completeness of the disclosures on the valuation of investment properties, presented in note 3 of the financial statements.



# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF QATAR OMAN INVESTMENT COMPANY Q.S.C. (CONTINUED)

### Report on the audit of the financial statements (continued)

### Other information

Other information consists of the information included in the Company's 2017 Annual Report other than the financial statements and our auditor's report thereon. The management is responsible for the other information. The Company's 2017 Annual Report is expected to be made available to us after the date of this auditor's report. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF QATAR OMAN INVESTMENT COMPANY Q.S.C. (CONTINUED)

### Report on the audit of the financial statements (continued)

### Auditor's responsibilities for the audit of the financial statements (continued)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on other legal and regulatory requirements

Toha

محاسبون قانونيون

الدودة

Furthermore, in our opinion, proper books of account have been kept by the Company, and the financial statements comply with the Qatar Commercial Companies' Law No. 11 of 2015 and the Company's Articles of Association. We have obtained all the information and explanations we required for the purpose of our audit, and are not aware of any violations of the above mentioned law or the Articles of Association having occurred during the year which might have had a material adverse effect on the business of the Company or its financial position or performance.

iad Nader of Ernst & Young Auditor's Registration No. 258

Date: 4 February 2018

Doha

# STATEMENT OF FINANCIAL POSITION

As at 31 December 2017

	Notes	2017 QR	2016 QR
ASSETS			
Non-current assets			
Property and equipment		49,261	2,908
Investment property	3	49,500,000	49,500,000
Investment in an associate	4	18,904,756	18,904,756
Financial assets at fair value through other comprehensive income	5	185,436,662	213,643,817
		253,890,679	282,051,481
Currents assets			
Financial assets at fair value through profit or loss	5	937,500	5,398,255
Trade and other receivables	6	1,116,607	318,674
Cash and bank balances	7	33,188,627	32,799,082
		35,242,734	38,516,011
		00,212,704	30,510,011
TOTAL ASSETS		289,133,413	320,567,492
LIABILITIES AND EQUITY			
Liabilities			
Non-current liability			
Employees' end of service benefits	8	1,223,984	1,085,670
Current liability			
Trade and other payables	9	11,159,005	11,612,811
Total liabilities		10 200 000	
Total habilities		12,382,989	12,698,481
Equity			
Share capital	10	315,000,000	315,000,000
Legal reserve	11	20,271,988	19,338,629
Fair value reserve		(81,659,616)	(55,529,990)
Retained earnings		23,138,052	29,060,372
Total equity		276,750,424	307,869,011
TOTAL LIABILITIES AND EQUITY	9	289,133,413	320,567,492

Sheikh Abdul Rahaman Bin Jabr Al Thani Chairman

Naser Mohamed Al Khaldi Chief Executive Officer

# Qatar Oman Investment Company Q.S.C. STATEMENT OF PROFIT OR LOSS

	Notes	2017 QR	2016 QR
Net income from financial assets	13	13,067,791	14,064,108
Fair value gain on revaluation of investment property Rental income from investment property	3	2,677,250	2,500,000 2,851,867
		15,745,041	19,415,975
General and administrative expenses Depreciation	14	(6,539,761) (15,397)	(6,321,254) (13,065)
		(6,555,158)	(6,334,319)
Other income		143,710	292,604
PROFIT FOR THE YEAR		9,333,593	13,374,260
Basic and diluted earnings per share	15	0.30	0.43

# STATEMENT OF COMPREHENSIVE INCOME

	2017 QR	2016 QR
PROFIT FOR THE YEAR	9,333,593	13,374,260
Other comprehensive income Other comprehensive income not to be reclassified to profit or loss in subsequent periods: Unrealized loss from fair valuation of financial investments carried at		
fair value through other comprehensive income	(26,129,626)	(17,827,724)
Realized gain from sale of financial investments carried at fair value through other comprehensive income recycled to retained earnings	1,660,786	129,211
Net other comprehensive loss not to be reclassified to profit or loss in subsequent periods	(24,468,840)	(17,698,513)
Total other comprehensive loss for the year	(24,468,840)	(17,698,513)
TOTAL COMPREHENSIVE LOSS FOR THE YEAR	(15,135,247)	(4,324,253)

Qatar Oman Investment Company Q.S.C.

# STATEMENT OF CHANGES IN EQUITY

	Share capital QR	Legal reserve QR	Fair value reserve QR	Retained earnings QR	Total QR
Balance at 1 January 2017	315,000,000	19,338,629	(55,529,990)	29,060,372	307,869,011
Profit for the year Realized gain on investment at FVTOCI recycled to retained earnings Other comprehensive loss	3 × x		(1,660,786) (24,468,840)	9,333,593	9,333,593
Total comprehensive loss for the year Transfer to legal reserve Dividend paid (note 12) Social and sports activities support fund contribution*	E 10 (E 1	933,359	(26,129,626)	10,994,379 (933,359) (15,750,000) (233,340)	(15,135,247) (15,750,000) (233,340)
Balance at 31 December 2017	315,000,000	20,271,988	(81,659,616)	23,138,052	276,750,424
Balance at 1 January 2016	315,000,000	18,001,203	(37,702,266)	36,128,684	331,427,621
Profit for the year Realized gain on investment at FVTOCI recycled to retained earnings Other comprehensive loss	(10) (I II)	3 <b>1</b> : 1 1	(129,211)	13,374,260	13,374,260
Total comprehensive loss for the year Transfer to legal reserve Dividend paid (note 12) Social and sports activities support fund contribution*	0 10/ 9 1	1,337,426	(17,827,724)	13,503,471 (1,337,426) (18,900,000) (334,357)	(4,324,253) - - (18,900,000) (334,357)
Balance at 31 December 2016	315,000,000	19,338,629	(55,529,990)	29,060,372	307,869,011

<sup>\*</sup> Pursuant to Law No. 13 of 2008 and further clarification of the Law issued in 2010, the Company made appropriation of QR 233,340 (2016: QR 334,357) from retained earnings for its contribution to Social and Sports activities. This amount represents 2.5% of the net profit for the year ended 31 December 2017 (2016: 2.5%).

# STATEMENT OF CASH FLOWS

a a	Notes	2017 QR	2016 QR
OPERATING ACTIVITIES Profit for the year Adjustments for:		9,333,593	13,374,260
Depreciation Interest income Fair value gain on revaluation of investment property	13	15,397 (530,025)	13,065 (714,604) (2,500,000)
Employees' end of service benefits Unrealized loss of financial assets at fair value through profit	8	138,314	131,010
and loss Gain on sale of financial assets carried at fair value through profit or loss	13 13	23,488	390,152 (2,153,495)
		7,185,122	8,540,388
Movement in working capital: Trade and other receivables Trade and other payables Purchase of financial assets at fair value through other		(797,933) (687,146)	100,666 (301,337)
comprehensive income Proceeds from sale of financial assets at fair value through		(23,304,187)	(40,153,220)
other comprehensive income Purchase of financial assets at fair value through profit or loss Proceeds from sale of financial assets at fair value through profit or loss		27,042,503 (26,738,676) 32,971,587	16,564,665 (30,207,771) 29,610,659
Net cash flows from / (used in) operating activities		15,671,270	(15,845,950)
INVESTING ACTIVITIES Purchase of property and equipment Interest received		(61,750) 530,025	714,604
Net cash flows from investing activities		468,275	714,604
FINANCING ACTIVITY Dividend paid	12	(15,750,000)	(18,900,000)
Cash flows used in a financing activity		(15,750,000)	(18,900,000)
Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at 1 January		389,545 32,799,082	(34,031,346) 66,830,428
Cash and cash equivalents at 31 December	7	33,188,627	32,799,082

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 1 INCOPORATION AND ACTIVITIES

Qatar Oman Investment Company ("the Company") is a Qatari Public Shareholding Company registered and incorporated in Qatar. The Company is registered under the Commercial Registration under No. 33411 and engaged in investment activities in the State of Qatar and Sultanate of Oman. Its registered address is P.O. Box 37048, Doha, State of Qatar.

The principal activities of the Company are as follow:

- Provide the necessary support to its affiliates.
- Ownership of the movables and real estate needed for necessary for its activity in accordance with the applicable laws.
- Management of commercial projects.
- Participate in the management of subsidiaries and provide support is necessary.
- Investment in shares, bonds and funds.
- Ownership and trade of patents, business and franchises.
- Providing industrial services.
- Real estate investment including the construction, sale, purchase and operation of real estate.
- General Marketing Services.

The financial statements were approved by the Board of Directors and authorized for issue on 4 February 2018.

### 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") and applicable provisions of Qatar Commercial Company Law.

### 2.2 Basis of preparation

The financial statements have been prepared on the historical cost basis except for investment property and quoted investments, which have been measured at fair value.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique (note 18).

These financial statements are presented in Qatari Riyals (QR), which is the Company's functional and reporting currency. The principal accounting policies are set out below.

### 2.3 Changes in accounting policies and disclosures

### New and amended standards and interpretations

- Amendments to IAS 7 disclosure initiative (Statement of cash flow).
- Amendments to IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealized Losses.
- Annual Improvements Cycle 2014-2016.
  - Amendments to IFRS 12 Disclosure of Interests in Other Entities: Clarification of the scope of disclosure requirements in IFRS 12.

### Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below.

- IFRS 9 Financial Instruments (effective for annual periods beginning on or after 1 January 2018). The Company has adopted IFRS 9 Financial Instruments in 2009 in advance of its effective date.
- IFRS 15 Revenue from Contracts with Customers (effective for annual periods beginning on or after 1 January 2018).
- Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (deferred).

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

# 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.3 Changes in accounting policies and disclosures (continued)

### Standards issued but not yet effective (continued)

- IFRS 2 Classification and Measurement of Share-based Payment Transactions Amendments to IFRS 2 (effective for annual periods beginning on or after 1 January 2018).
- IFRS 16 leases (effective for annual periods beginning on or after 1 January 2019).
- IFRS 17 Insurance Contracts (effective for annual periods beginning on or after 1 January 2021).
- Transfers of Investment Property Amendments to IAS 40 (effective for annual periods beginning on or after 1 January 2018).
- Annual Improvements 2014-2016 Cycle (issued in 31 December 2016)
  - IFRS 1 First-time Adoption of International Financial Reporting Standards Deletion of short-term exemptions for first-time adopters.
  - IAS 28 Investments in Associates and Joint Ventures Clarification that measuring investees at fair value through profit or loss is an investment-by-investment choice.
  - Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts Amendments to IFRS 4.
  - IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration.
  - IFRIC Interpretation 23 Uncertainty over Income Tax Treatment.

### Early adoption of a new standard

The Company has adopted IFRS 9 Financial Instruments (IFRS 9) in 2009 in advance of its effective date. The Company has chosen 31 December 2009 as its date of initial application (i.e. the date on which the Company has assessed its existing financial assets) as this is the first reporting period end since the Standard was issued on 12 November 2009.

IFRS 9 specifies how an entity should classify and measure its financial assets. It requires all financial assets to be classified in their entirety on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Financial assets are measured either at amortised cost or fair value.

Investments in equity instruments are classified and measured as at FVTPL except if the equity investment is not held for trading and is designated by the Company as at fair value through other comprehensive income (FVTOCI). If the equity investment is designated as at FVTOCI, all gains and losses, except for dividend income recognised in accordance with IAS 18 Revenue, are recognised in other comprehensive income and are not subsequently reclassified to profit or loss.

Management have reviewed and assessed all of the Company's existing financial assets as at the date of initial application of IFRS 9. As a result:

- The Company's equity instruments not held for trading have been designated as at FVTOCI;
- · The Company's remaining investments in equity investments and debt instruments are measured at FVTPL.

The impact of adopting IFRS 9 has been a reclassification of available for sale investments to investment at fair value through other comprehensive income.

### IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014, and amended in April 2016, and establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after 1 January 2018. Early adoption is permitted. The Company plans to adopt the new standard on the required effective date using the modified retrospective method. During 2017, the Company performed a detailed assessment implication from adoption of IFRS 15, which will continued with a more detailed analysis completed in 2018.

The Company expects that there will not be a significant impact on the statement of profit or loss or the statement of financial position due to the effect of implementation of IFRS 15.

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

# 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies

### Financial assets

Financial assets carried at fair value through profit and loss

All financial assets are recognised and derecognised on trade date when the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned. Financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss (FVTPL), which are initially measured at fair value.

Investments in equity instruments are classified as at fair value through profit or loss, unless the Company designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) at initial recognition as described below.

Financial assets at fair value through profit or loss are measured at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss is included in investment income (note 13) in the profit or loss statement. Fair value of financial assets at fair value through profit or loss in an organized financial market is determined by reference to best quoted market bid prices at the close of business at the reporting date.

### Financial assets at fair value through other comprehensive income

At initial recognition, the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at fair value through other comprehensive income ("FVTOCI"). Designation at FVTOCI is not permitted if the equity investment is held for trading.

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the fair value reserve. Where the asset is disposed of, the cumulative gain or loss previously accumulated in the fair value reserve is not reclassified to profit or loss, but is reclassified to retained earnings.

Dividends on these investments in equity instruments are recognized in profit or loss when the Company's right to receive the dividends is established in accordance with IAS 18 Revenue, unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends earned are recognized in profit or loss and are included in the 'investment income'.

### Accounts payable and accruals

Liabilities are recognized for amounts to be paid in the future for goods, assets or services received, whether billed by the supplier or not.

### Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents consist of short-term deposits with an original maturity of three months or less and bank balances, net of outstanding bank overdrafts, if any.

### Accounts receivable

Accounts receivable are stated at original invoice amount less a provision for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off when there is no possibility of recovery.

### Investment property

Investment property, which is property held to earn rentals and/or for capital appreciation, is measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. Gains and losses arising from changes in the fair value of investment property are included in the statement of profit or loss in the period in which they arise. When the use of a property changes such that it is reclassified as property, plant and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

An associate is an entity over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

# 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

### Investment in associate

The Company's investments in its associates are accounted for using the equity method. Under the equity method, investment in associates are carried in the statement of financial position at cost plus post-acquisition changes in the Company's share of net assets of the associate. Losses in excess of the cost of the investment in associates are recognized when the Company has incurred obligations on its behalf. Goodwill relating to associates are included in the carrying amounts of the investment and are not amortized.

The statement of profit or loss reflects the Company's share of the results of operations of the associates. Where there has been a change recognized directly in the equity of the associates, the Company recognizes its share of any changes and discloses this, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Company and the associate is eliminated to the extent of the interest in the associate.

The aggregate of the Company's share of profit or loss of an associate is shown on the face of the income statement outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate.

After application of the equity method, the Company determines whether it is necessary to recognize an impairment loss on its investment in its associate. At each reporting date, the Company determines whether there is an objective evidence that the investment in the associate is impaired.

If there is such evidence, the Company calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, then recognizes the loss in the statement of profit or loss.

Upon loss of significant influence over the associate, the Company measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

### Current versus non-current classification

The Company presents assets and liabilities in statement of financial position based on current/non-current classification. An asset as current when it is:

- Expected to be realized or intended to sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period

Or

Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- > It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- > It is due to be settled within twelve months after the reporting period

Or

There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

# 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

### Employees' end of service benefits

The Company provides end of service benefits to its employees. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

### Revenue Recognition

Dividend income

Dividend income from investments is recognized when the shareholder's right to receive payment has been established.

### Interest income

Interest income is accrued on a time basis with reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

### Rental income

Rental income from investment property is recognized in the statement of profit or loss on a straight-line basis over the term of the lease.

### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the reporting date. All differences are taken to the income statement.

### Impairment of financial assets

The Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### 3 INVESTMENT PROPERTY

	2017 QR	2016 QR
At fair value At 31 December	49,500,000	49,500,000

The Company's investment property consists of a residential property in Musheirib, Doha.

Rental income for investment properties included in the statement of profit or loss for the year ended 31 December 2017 is QR 2,677,250 (2016: QR 2,851,867).

Investment property is stated at fair value, which has been determined based on valuation performed by accredited independent valuer as at 31 December 2017 and 2016. The valuer is an accredited independent valuer with recognized and relevant professional qualifications and with recent experience in the location and category of this investment property being valued. In arriving at estimated market values the valuer has used his market knowledge and professional judgment and not only relied on historical transactions comparable.

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 3 INVESTMENT PROPERTY (CONTINUED)

The significant assumptions used in the valuations are set out below:

	2017 QR	2016 QR
Estimated market price for the land (per sqm) (QR)	28,654	27,986
Construction costs (per sqm) (QR)	3,850	3,850
Average monthly rent (per sqm) (QR)	301	301
Yield rate	6%	6%
Vacancy rate	5%	5%

### Sensitivity analysis

The table below presents the sensitivity of the valuation to changes in the most significant assumptions underlying the valuation of the investment property.

	Changes in v assumpt		2017 QR	2016 QR
Estimated market price for the land	5%	±	1,151,881	1,125,053
Average rent	5%	士	145,200	145,200
Yield rate	5%	$\pm$	145,200	145,200
Vacancy rate	5%	±	145,200	145,200

Investment property is categorized in level 2 in the fair value hierarchy. The movement in the fair value of the investment properties is shown in the table below.

	2017 QR	2016 QR
At 1 January Revaluation gain recognized in statement of profit or loss	49,500,000	47,000,000 2,500,000
At 31 December	49,500,000	49,500,000

### 4 INVESTMENT IN AN ASSOCIATE

	Country of	Ownership interest					
	incorporation	2017 %	2016	2017 QR	2016 QR		
Muzn Oman Commercial project	Oman	20%	20%	18,904,756	18,904,756		

Investment in an associate represents investment in Muzn Oman Commercial S.A.O.C. a company incorporated in the Sultanate of Oman. The associate Company main assets are a mall along with a hotel and that is currently under construction. The expected completion date of the project is August 2018.

### 5 FINANCIAL INVESTMENTS

	2017 QR	2016 QR
Financial assets at fair value through profit or loss	937,500	5,398,255

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 5 FINANCIAL INVESTMENTS (CONTINUED)

	2017 QR	2016 QR
Financial assets at fair value through OCI	185,436,662	213,643,817

### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets that are listed equity shares and the fair value are determined by reference to published price quotations in an active stock market.

### Financial assets at fair value through OCI

Financial assets at fair value through OCI include an amount of QR 77,473,113 (2016: QR 77,473,113) that are invested in equity shares of non-listed companies and the Company considers these investments to be strategic in nature. The Company holds non-controlling interests (between 2% and 16%) in these entities.

The movement in financial assets at fair value through other comprehensive income during the year is as follows:

	2017 QR	2016 QR
At 1 January Additions Disposals Unrealized gains	213,643,817 23,304,187 (25,381,716) (26,129,626)	207,753,775 40,153,220 (16,435,454) (17,827,724)
At 31 December 2017	185,436,662	213,643,817
6 TRADE AND OTHER RECEIVABLES		
	2017 QR	2016 QR
Dlala brokerage Accrued dividend income Staff furniture allowance Accrued interest income Staff loans Others	405,609 400,000 48,240 59,665 137,143 65,950 1,116,607	46,409 19,280 111,003 90,682 51,300 318,674
7 CASH AND BANK BALANCES		
	2017 QR	2016 QR
Cash on hand Current accounts Call deposits Term deposit*	2,000 9,692,514 12,294,113 11,200,000 33,188,627	2,000 9,767,256 1,169,826 21,860,000 32,799,082

<sup>\*</sup>The term deposit has original maturity of 90 days or less and carry an interest rate of 3% (2016: 3%).

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 8 EMPLOYEES' END OF SERVICE BENEFITS

	2017 QR	2016 QR
At 1 January Provided during the year (note 14)	1,085,670 138,314	954,660 131,010
At 31 December	1,223,984	1,085,670
9 TRADE AND OTHER PAYABLES		
	2017 QR	2016 - QR
Dividends payable Accruals and other payables Trade payables Payable to social and sport contribution fund	9,491,663 1,430,426 3,576 233,340	9,343,329 1,929,642 5,483 334,357
	11,159,005	11,612,811
10 SHARE CAPITAL		
	2017 QR	2016 QR
Authorised, issued and fully paid share capital: 31,500,000 shares (2016: 31,500,000) with a value of QR 10 per share	315,000,000	315,000,000

### 11 LEGAL RESERVE

As required by the Qatari commercial Company's law no. 11 of 2015 and the Company's articles of association, 10% of the profit is to be transferred to the statutory reserve until the reserve reaches a minimum of 50% of the issued share capital. The Company has transferred an amount of QR 933,359 to the legal reserve for the year ended 31 December 2017 (2016: QR 1,337,426). This reserve is not available for distribution except in circumstance stipulated in the above mention law.

### 12 PROPOSED DIVIDENDS

The Board of Directors resolved in its meeting held on 4 February 2018 to propose a cash dividend of 5% (2016: 5%) of the paid up capital, amounting to QR 15,750,000. This proposal is subject to approval at the Company's General Assembly Meeting on 19 March 2018. During last year the approval of Annual General Assembly Meeting on 8 March 2017 for QR 15,750,000.

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 13 NET INCOME FROM FINANCIAL ASSESTS

	2017 QR	2016 QR
Net gain on sale of financial assets at fair value through profit or loss Unrealized loss on financial assets at fair value through	1,795,645	2,153,495
profit or loss	(23,488)	(390,152)
Dividend income	9,828,854	11,586,161
Gain from sale of rights issue	936,755	2
Interest income	530,025	714,604
	13,067,791	14,064,108

### 14 GENERAL AND ADMINISTRATIVE EXPENSES

	2017	2016
	QR	QR
Staff costs	3,337,084	3,233,845
Rent	648,085	676,260
Board of directors allowance	1,022,500	1,156,000
Maintenance	475,584	273,875
Qatar exchange fees	269,510	242,000
Professional fees	194,860	166,000
Advertisement expenses	152,615	165,976
End of service benefits (note 8)	138,314	131,010
Travel and transportation	145,964	79,277
Governmental fees	41,100	55,669
Hospitality expenses	35,965	39,253
Miscellaneous expenses	78,180	102,089
	6,539,761	6,321,254

### 15 EARNINGS PER SHARE

Basic and diluted earnings per share is calculated by dividing the profit for the year by the weighted average number of ordinary shares outstanding during the year as follows:

	2017	2016
Net profit for the year-QR	9,333,593	13,374,260
Weighted average number of shares	31,500,000	31,500,000
Basic and diluted earnings per share-QR	0.30	0.43

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 16 RELATED PARTIES DISCLOSURES

Related parties represent the shareholders, directors, and key management personnel of the Company and companies controlled, jointly or significantly influenced by those parties.

The remuneration and benefits of the board of directors and other members of key management during the year were as follows:

	2017 QR	2016 QR
Short-term benefits Long-term benefits	1,924,000 80,000	2,624,000
	2,004,000	2,704,000

### 17 SEGMENT ANALYSIS

For management purposes, the Company is organized into business units based on their products and services, and has two reportable operating segments as follows:

- Real estate investing activities comprise investment and trading in real estate and construction or development of real estate for the sale in the ordinary course of business and other related real estate services.
- Equity and other investing activities comprise participation in financial and real estate funds and managing the Company's liquidity requirements.

31 December 2017	Real estate investing activities QR	Equities and other investing activities QR	Unallocated QR	Total QR
Segment revenue -net	2,677,250	13,067,791	143,710	15,888,751
Segment results Segment expense - net			(6,539,761)	(6,539,761)
Segment profit / (loss)	2,677,250	13,067,791	(5,562,569)	10,182,472
Segment assets	49,500,000	205,278,918	34,354,495	289,133,413
Segment liabilities			12,382,989	12,382,989
31 December 2016	Real estate investing activities QR	Equities and other investing activities QR	Unallocated QR	Total QR
Segment revenue -net	2,851,867	14,064,108	292,604	17,208,579
Segment results Unrealized profit from re-measurement of investment properties to fair value Segment expense - net	2,500,000		(6,334,319)	2,500,000 (6,334,319)
Segment profit / (Loss)	5,351,867	14,064,108	(6,041,715)	13,374,260
Segment assets	49,500,000	237,946,828	33,120,664	320,567,492
Segment liabilities	75	-	12,698,481	12,698,481

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 18 FAIR VALUE DISCLOSURES

Financial instruments comprise of financial assets and financial liabilities.

Financial assets consist of bank balances and cash, trade and other receivables, and financial assets at fair value through other comprehensive income, financial assets at fair value through profit or loss. Financial liabilities consist of amounts trade payables, accruals, and other payables.

As at the reporting date, the fair values of the financial assets and liabilities are not materially different from their carrying values.

### Fair value hierarchy

As at 31 December 2017, the Company held financial assets at fair value through other comprehensive income investments and financial assets at fair value through profit or loss measured at fair value. The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument (observable inputs).
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial assets the Company determines fair values using valuation techniques.

Valuation techniques include, comparison to similar assets for which market observable prices exist, and other valuation models. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial assets at the reporting date, that would have been determined by market participants acting at arm's length.

The table below analyses assets measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorized:

31 December 2017	Level 1 QR	Level 2 QR	Level 3 QR	Total QR
Investment property		49,500,000	»————	49,500,000
Financial assets at fair value through other comprehensive income: quoted equity shares	107,963,549	77,473,113		185,436,662
Financial assets at fair value through profit or loss: quoted equity shares	937,500			937,500

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 18 FAIR VALUE DISCLOSURES (CONTINUED)

### Fair value hierarchy (continued)

31 December 2016	Level 1 QR	Level 2 QR	Level 3 QR	Total QR
Investment property		49,500,000		49,500,000
Financial assets at fair value through other comprehensive income: quoted equity shares	136,170,704	77,473,113	-	213,643,817
Financial assets at fair value through profit or loss: quoted equity shares	5,398,255			5,398,255

During the reporting year ended 31 December 2017, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

### 19 FINANCIAL RISK MANAGEMENT

### Objectives and policies

The Company's principal financial liabilities comprise of trade payables, accruals, and other payables. The main purpose of these financial liabilities is to manage the working capital requirements of the Company. The Company has various financial assets such as trade and other receivables, financial assets at fair value through other comprehensive income, financial assets at fair value through profit or loss, and cash and bank balances, which arise directly from its operations.

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, market risk, equity price risk, interest rate risk, and currency risk. The management reviews and agrees policies for managing each of these risks which risks are summarised below.

### Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company is exposed to credit risk on its bank balances and cash and receivables as shown below:

	2017 QR	2016 QR
Bank balances	33,186,627	32,797,085
Dlala brokerage	405,609	46,409
Staff furniture allowance	48,240	19,280
Other receivables	662,758	252,985
	34,303,234	33,115,759

The Company seeks to limit its credit risk with respect to banks by dealing with reputable banks. With respect to credit risk arising from the other financial assets of the Company, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

### Liquidity risk

The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 19 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Liquidity risk (continued)

The table below summarises the maturities of the Company's undiscounted financial liabilities at 31 December, based on contractual payment dates and current market interest rates:

31 December 2017	On demand QR	Less than 1 year QR	1-5 years QR	Total QŘ
Trade and other payables	-	11,159,005		11,159,005
Total		11,159,005		11,159,005
31 December 2016	On demand QR	Less than 1 year QR	1-5 years QR	Total QR
Trade and other payables	-	11,612,811		11,612,811
Total		11,612,811		11,612,811

### Market risk

Market risk is the risk that changes in market prices, such as interest rates and foreign currency exchange rates will affect the Company's profit or the value of its holdings of financial instruments. The objective of market risk management is to manage and control the market risk exposure within acceptable parameters, while optimising return.

### Equity price risk

The following table demonstrates the sensitivity of the effect of cumulative changes in fair values recognised in the equity to reasonably possible changes in equity prices, with all other variables held constant. The effect of decreases in equity prices is expected to be equal and opposite to the effect of the increases shown.

	Change in equity price	Effect on equity  QR	Effect on profit or loss
2017		٤	
Qatar Exchange – financial assets at fair value through other comprehensive income Qatar Exchange – financial assets at fair value through	+10%	9,932,585	i <u>a</u> n
profit or loss	+10%		93,750
Oman Exchange– financial assets at fair value through other comprehensive income	+10%	863,770	-
	120,0	000,770	
2016 Qatar Exchange – financial assets at fair value through			
other comprehensive income  Qatar Exchange – financial assets at fair value through	+10%	13,302,136	( <del>-</del> )
profit or loss	+10%	E	539,826
Oman Exchange – financial assets at fair value through other comprehensive income	+10%	854,760	( <b>a</b> )

The Company also has unquoted investments carried at cost where the impact of changes in equity prices will only be reflected when the investment is sold or deemed to be impaired, when the income statement will be impacted, or when a third party transaction in the investment gives a reliable indication of fair value which will be reflected in equity.

### NOTES TO FINANCIAL STATEMENTS

As at 31 December 2017

### 19 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The Company's exposure to the risk of changes in market interest rate relates primarily to the Company's financial assets and liabilities with floating interest rates. As the Company does not have any financial assets and liabilities at floating interest rate and therefore the Company is not exposed to material interest rate risk.

### Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Company is not exposed to currency risks as it does not have material balances in foreign currencies and hence the foreign currency risk is minimal.

### Capital management

The Company manages its capital to ensure that it will be able to continue as a going concern while maintaining the return to shareholders through the optimization of the debt and equity balances.

Capital comprises of share capital, fair value reserve and retained earnings and is measured at QR 256,478,436 (2016; QR 288,530,382).

### 20 SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

### Use of estimates

The preparation of financial statements in conformity with International Financial Reporting Standards (IFRS), requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates.

The estimates and underlying assumptions are reviewed regularly. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

### Impairment of accounts receivable

An estimate of the collectible amount of receivables is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and an allowance applied according to the length of time past due, based on historical recovery rates. Any difference between the amounts actually collected in future periods and the amounts expected will be recognised in the income statement.

### Valuation of Investment property

Investment property is stated at fair value. The Company used external, independent evaluator to determine the fair value of certain investment property. The independent evaluator assesses the fair value using a capital ratio of estimated future cash inflows expected to be generated over the term of the lease (rental income less lease expense and other relevant operating costs).

The fair values of interest in the lease of property leased by the Company from third parties and leased out to tenants under operating lease were valued by the management using discounted cash flow model. The management assessed the present value of estimated future rental income less related operating cost over the lease term. No terminal value is used at the end of the lease term as the properties will be reverted to the lessor.

### Going concern

The Company's management has made an assessment of the Company's ability to continue as a going concern and is satisfied that the Company has the resources to continue in business for the foreseeable future. Therefore, the financial statements continue to be prepared on a going concern basis.